

Welcome to the future of solar lighting, welcome to hei!

hei is an Austrian company, established in 2001 and based in Vienna, specialising in creating cutting edge solar outdoor lighting. We emphasis aesthetic, technical and practical excellence in every part of our business, working together to create a premium quality product. We are proud to have products installed across the globe, from the USA through Europe to the UAE. We also pride ourselves on the highly diverse nature of our colleagues, with over 15 nationalities being represented in our 40 employees!

We are currently looking to enhance and expand our team, with the addition of

Sales Engineer Outdoor Lighting Maghreb / France (m/f/d)

Quick facts

- Location – Central Vienna
- Working language – English / German
- Dress code – Casual / Smart Casual
- Your own desk, no hot-desking here!

Your tasks

- Sales of solar lighting and smart IoT products in Maghreb region and France
- Establishing and supporting a sales partner network
- Technical support for clients and sales partners; preparation of technical submittals
- Clarification/ specification of customer-specific (special) solutions on the technical level
- Preparation of technical and commercial offers

Your profile

- Minimum 3 years of sales experience in Maghreb and/or France
- Higher technical education (minimum bachelor level, e.g. in electrical or mechanical engineering, renewable energy systems, communication, computer science, or lighting design, etc.)
- Excellent spoken and written French, Arabic and English, basic knowledge of German of advantage
- Knowledge of lighting design photometric planning software (f.e. Dialux) would be of advantage
- A high level of quality, - and service awareness
- Customer orientation and willingness to travel
- Professional appearance and communication skills
- Enthusiasm for innovative, environment-friendly products and new technologies

Our offer

- A varied range of work in a dynamic growth market
- Innovative and unique products with high market potential
- An ambitious and interdisciplinary team with flat hierarchies
- Appropriate remuneration

The minimum annual salary (based on the Collective Agreement) amounts to € 40.000. The actual salary is higher and is aligned to professional experience and qualification.

The application process

To apply please send **one document containing your CV and short covering letter** detailing why **hei** appeals to you and what skills you can bring to us to **recruitment@hei.at**.

Once received, please allow us approximately two weeks to review your application. If we see you as being a good fit, we will arrange an in-person or skype interview depending on your local availability.

From then we will evaluate your interview performance and invite you for a second follow-up interview to further get to know you and to give you a chance to meet the team.

Following a successful interview an offer is usually made!

We look forward to receiving your application!

HEI Technology International GmbH, Ameisgasse 65, A-1140 Vienna, Austria.